

ALT# 114-2021

AUTHORIZATION FOR ALTERNATIVE PURCHASE PROCESS

GOODS – Dollar Threshold \$40,000-75,000 ☐
Over \$75,000 ☒

SERVICES – Dollar Threshold **FEDERAL** - Over \$5,000 ☐
STATE - \$40,000-\$300,000 ☐
STATE – Over \$300,000 ☐

School Board Approval Required ☒

Rationale: Single Source ☐
Service ☐
Books* ☐
Accessing Existing Contract ☒

Spokane Public Schools 2-1819
(agency) (no.)

Vendor: Terry's Dairy

Purchase Description: Milk and Dairy Products

Rationale: In support of Nutrition Services meal program

Estimated Amount: \$ 900,000.00

Originating Department Contact Person: Doug Wordell / Nutrition Services

Purchasing Agent Approval: 

Date Forwarded for Authorization: 07/10/2020

Approval Signature:  Date: _____
Associate Superintendent
School Support Services

Board Approval Date 07/15/20 PO# 210179 by: pt

SPOKANE PUBLIC SCHOOLS
Spokane, Washington

Loc #: 680	Req #:	Req Date: 24-Jun-20	Due Date:	DO NOT USE	
<div> Deliver To: Nutrition Services </div>				PO #: 210179 PO Date: 9/1/20 Bid/Quote: A4 114-2021 Other:	
				Suggested Vendor: Reference Bid 2-1819 Terry's Dairy Phone #: Fax #:	
Ordered By: _____ (Signature)				<i>[Signature]</i> R 59102	
Approved By: <i>[Signature]</i> _____ (Budgetary Signature)					
Special Remarks: _____				200179	

Will items on requisition be used for; (NOTE, ALL QUESTIONS MUST BE ANSWERED)

...Grant Funding? ☒ YES ☐ NO

Yes IF for Federal Grant or Non-Federal Grant operated in partnership with a Federal Grant.

...Elementary Instruction? ☐ YES ☒ NO

If yes, approval needed from a Director of Elementary Curriculum. _____

...Secondary Instruction? ☐ YES ☒ NO

If yes, approval needed from the Director of Secondary Curriculum. _____

...Tech Services, hardware or software? ☐ YES ☒ NO

If yes, approval needed from the Director of Technology Services. _____

Qty.	Unit	Description	Account #	Stock #	Unit Cost	Total Cost
1	EA	Reference Bid 2-1819	680.198N.42.6561	13	\$ 900,000.00	\$ 900,000.00
		Milk and dairy products				
1	EA	Summer Meal Program	303.198S.42.6561	13	\$ 35,000.00	\$ 35,000.00
			315.198S.42.6561	13		
			320.198S.42.6561	13		
		Purchases from 9/1/20 through 8/31/21		RR		
		Please send copy of PO to Nutrition Services				
		Formal Date 7-15-20				
					SUBTOTAL	\$ 935,000.00
					SHIPPING & HANDLING RATE	0.00% \$ -
					SUBTOTAL	\$ 935,000.00
					SALES TAX RATE	0.00% \$ -
					TOTAL	\$ 935,000.00

**Agenda Item Details**

Meeting	Jul 15, 2020 - Regular Meeting
Category	6. CONSENT AGENDA
Subject	J. Bid No. 2-1819 (Renewal); Terry's Dairy, Milk and Dairy Products for FY 2020-21, Alternate Purchase No. 114-2021
Type	Action (Consent)

Recommendation:

It is recommended that a renewal purchase order be issued to Terry's Dairy, Inc., Colville, WA, for milk and dairy product needs during the 2020-21 fiscal year. The estimated cost of these products is \$935,000.00.

Background:

This contract provides milk and dairy products for consumption in the school nutrition programs for the upcoming 2020-2021 fiscal year. There are two group designations: Group I consisting of fluid milk in pouches and cartons and Group II consisting of other miscellaneous dairy products. While the pricing on Group II items will remain fairly static during the contract year, the contract terms for Group I items allows for price adjustments (both increases and decreases) based upon prevailing market conditions as published in the Federal Milk Administrator. Therefore, the prices for fluid milk are subject to escalation or de-escalation throughout the year at a rate consistent with established federal formulas. While the recommended bid award dollar amount is based on pricing submitted for historical sales, it is recommended that the board also approve an amount of 10% over that figure given the uncertain enrollment growth of our student population and their participation in the meal programs.

This recommended contract accesses the second of four one-year renewal options as provided in the bid specifications. The expenditures for this contract will come from the general fund.

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Motion & Voting

(not specified)

Motion by Mike Wiser, second by Nikki Otero Lockwood.

Final Resolution: Motion Carries

Yes: Jerrall Haynes, Mike Wiser, Jenny Rose Slagle, Nikki Otero Lockwood

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⚠ ALERT: SBA connectivity is experiencing an outage. For questions about small business size status, users should return later or contact SBA directly (www.sba.gov).

⚠ ALERT: SAM.gov will be down for scheduled maintenance Saturday, 09/12/2020 from 8:00 AM to 1:00 PM.

Search Results

Current Search Terms: TERRYS DAIRY*

Total records:0

[Save PDF](#)[Export Results](#)[Print](#)

Result Page:

Sort by **Relevance** ▼ Order by **Descending** ▼

Your search for TERRYS DAIRY* returned the following results...

No records found.

Result Page:

[Save PDF](#)[Export Results](#)[Print](#)

02M-IP-20200804-0154

TSWW

Search Records	Disclaimers	FAPIS.gov
Data Access	Accessibility	GSA.gov/IAE
Check Status	Privacy Policy	GSA.gov
About		USA.gov
Help		

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LP



May 28, 2020

Re: 2020/2021 School milk increase

Dear customer,

This letter is to inform you of a base increase we will be taking on all half pints, effective September 1, 2020. Due to increases in raw materials and the cost of living, we will be increasing our half pint pricing \$0.01/unit for the upcoming school year.

Our hope is that this gives you and your team plenty of time to prepare your bids and make sure all your customers are aware of this change. Please reach out with any questions you might have pertaining to this price change.

Thanks!

Team Smith Brothers and Team Alpenrose

TERRY'S DAIRY INC
2382 NORTH HWY
COLVILLE, WA. 99114



DATE 06-19-2020

DOUG WORDELL

Doug, this a request for a price increase for dairy products for the 2020-2021 school year starting 09-01-2020, The cost increase is broken out into three parts.

1 The first one is a cost increase for Smith / Alpenrose for cost of living, and packaging starting 09-01-2020, I am including a letter from Smith / Alpenrose for the increase. This increase is for \$.01 per hpt milk

2 We need a increase for freight cost from Portland to Pasco. We pay \$ 800.00 per load. A truck load is 26 pallets at 54 cases per pallet times 50 cartons per case. That is equal to 70200 hpt per truck \$ 800.00 divided by 70200 = \$.0114 per unit I am sending a copy of a invoice for proof.

3 Terry's dairy is requesting a increase for labor cost increase, insurance, fuel, Truck mantance. The increase we request is \$.005 per hpt unit.

This is a total cost increase of \$.0264 per hpt

Thanks

A handwritten signature in black ink, appearing to read "Dale Terry", with a long horizontal flourish extending to the right.

Dale Terry

0 55200
TERRY'S DAIRY INC
2382 NORTH HWY
COLVILLE WA 509-684-2936

INVOICE# 5156 ✓ RT/SQ 80 20 YWD 20/20/6 SAT DATE 5/16/20 ✓ PO# 37314 ✓

OC R	PROD DESCRIPTION	QTY	UNIT \$	EXTENDED
PO M	550 SKIM HP MINI	32,400		
PO M	551 1.0 HP MINI	37,800		
PO M	887 DELIVRY CHG 1.00	800	1.0000	800.00 ✓

ENTER-CONT F8-PRINT F9-UPDATE PO ✓

0 55200

TERRY'S DAIRY INC

2382 NORTH HWY

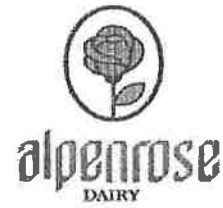
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Dale Terry



PURCHASE ORDER NUMBER:

210179

PO DATE: 09/01/2020	ORDER DUE DATE: 09/01/2020	PAYMENT MAY BE DELAYED UNLESS PO# APPEARS ON ALL INVOICES, SHIPPING PAPERS, AND PACKAGING.
VENDOR NUMBER: 020193	VENDOR PHONE NUMBER: CS FX(509) 684-1237	REQUISITION NUMBER: R59102

VENDOR INFORMATION: TERRYS DAIRY INC 2382 NORTH HIGHWAY COLVILLE, WA 99114	ATTN: BID/QUOTE NO: 2-1819 CONTRACT NO: B-JPR-DAIRY BUYER: PAM T BUYER PHONE NO: (509) 354-7127
SHIP TO: NUTRITION SERVICES 200 N BERNARD ST SPOKANE, WA 99201	SEND INVOICE TO: NUTRITION SERVICES 200 N BERNARD ST SPOKANE, WA 99201 ALL INVOICES AND CORRESPONDENCE MUST BE SENT TO THIS ADDRESS REGARDLESS OF THE SHIPPING DESTINATION.

FOR:

ITEM	QTY	UNIT	DESCRIPTION	IT PRICE	ITEM TOTAL
0001	935,000	\$	<p>REFERENCE: MILK AND DAIRY PRODUCTS, BID NO. 2-1819, DATED AUGUST, 2018. AWARD OF PURCHASE ORDER RENEWAL WAS APPROVED BY THE SCHOOL BOARD 7/15/20 TO SUPPLY THE FOLLOWING IN ACCORDANCE WITH THE ABOVE MENTIONED BID TERMS AND CONDITIONS.</p> <p>PROVIDE MILK AND DAIRY PRODUCTS DURING THE PERIOD 9/1/20 THROUGH 8/31/21 AS PER BID SPECIFICATIONS AND DELIVERY SCHEDULE. PRICES SHALL BE CHARGED IN ACCORDANCE WITH THE U.S. DEPARTMENT OF AGRICULTURE ANNOUNCEMENT OF MINIMUM CLASS AND COMPONENT PRICE LIST AND PER THE FORMULA AS OUTLINED IN THE AFOREMENTIONED BID.</p> <p>THE FOLLOWING IS REPRESENTATIVE OF THE PRODUCTS THAT ARE TYPICALLY ORDERED BY THE VARIOUS LOCATIONS: MILK, NON-FAT CHOCOLATE, 1/2 PINT MILK, 1% LOW FAT, 1/2 PINT MILK, NON-FAT, 1/2 PINT MILK, NON-FAT STRAWBERRY, 1/2 PINT</p>	1.00	935,000.00

CONTINUED

ARTICLES SPECIFIED ARE SUBJECT TO THE FOLLOWING CONDITIONS:

PO TOTAL

1. Goods other than those specified on this order must not be substituted without authorization.
2. The right of cancellation in case of long delay in shipment is reserved.
3. If the quantity shipped is short of the purchase order quantity, specify on the packing slip of item is backordered or canceled.
4. If not sold F.O.B. destination, prepaid shipping charges, if any, and invoice accordingly. No C.O.D.'s will be accepted.
5. Payments shall be paid within 30 days receipt of an acceptable invoice provided goods/services have been received.
6. Authorization for price discrepancies is necessary only if total order is increased more than \$25.

INTERNAL USE ONLY

RECEIVING SIGNATURE:

DATE REC'D:

PURCHASE ORDER
AUTHORIZED BY:

Pam Satosky



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FOR:		

ITEM	QTY	UNIT	DESCRIPTION	IT PRICE	ITEM TOTAL
			ICE CREAM, LIGHT, 1/2 GALLON SHERBET, 3 GALLON ICE CREAM, 1/2 GALLON ICE CREAM, 3 GALLON MILK, NON-FAT, GALLON MILK, 1% LOW FAT, GALLON MILK, 1% LOW FAT, 1/2 GALLON BUTTERMILK, LOW FAT, 1/2 GALLON YOGURT, 1% LOW FAT, QUART COTTAGE CHEESE, NON-FAT, 5 LB. SOUR CREAM, NON-FAT, 5 LB. FUDGE BARS, 24/PKG DIXIE CUPS, 12/PKG CREAMY ORANGE/VANILLA BAR, 12/PKG ICE CREAM BARS, 12/PKG ICE CREAM SANWICHES, 24/PKG		
				Subtotal	935,000.00
				Tax	

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